



VILLAGE OF GLENCOE REQUEST FOR PROPOSALS

675 Village Court, Glencoe, Illinois 60022
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Response Submission Information

Project Name: Glencoe Golf Club Driving Range Netting

RFP Number: 26-011

Due Date: Friday, May 22, 2026

Time: 11:00 a.m. CST

Attention: Margaret Schwarz, Assistant CFO

Department: Glencoe Golf Club

Submit Proposal by Mail or Drop Off to: Village of Glencoe, 675 Village Court, Glencoe, Illinois 60022,
Attention: Stella Nanos, 847-835-3330

Request for Proposal Response

Company Name: Midwest Netting Solutions

Mailing Address: 2009 Johns Dr.

City: Glencoe State: IL Zip: 60025

I have read and understand compliance sections in regards to submitting the proposal.

Signed:  Date: 5-21-2026

Print Name: Mark Latu

NOTE TO PROPOSERS: Any and all exceptions to these specifications **MUST** be clearly and completely stated in writing on the proposal sheet. Attach additional pages if necessary. Please be advised that any exceptions to these specifications may cause your proposal to be disqualified.

CONTRACTOR QUALIFICATION FORM

NETTING BARRIER SYSTEM INSTALLATION AT GLENCOE GOLF CLUB

The Contractor bidding the project shall be actively engaged in work of the nature described in the Scope of Work (Section 2.) He/she must be able to demonstrate that he/she has adequate personnel and materials to perform the work within the specified time limit. The Contractor, whether self-performed or sub-contracted, must have satisfactorily completed netting projects of similar scope within the past five (5) years to that included in this contract, specifically driving range and other protective sports netting projects.

Contractor's Information

Business Name & Address: Midwest Netting Solutions, LLC

Contact Person Name & Title: Mark Lato CEO

Contact Phone: 847.729.6387 Email: info@MidwestNettingSolutions.com

Contractor has been in business under present business name for 12 years, from 2014 to current

Number of years in golf course construction and/or renovation business 12

Contractor Experience and References

On a separate sheet, provide the following work samples and related references:

- A. Company profile and list of the five (5) most recently completed construction projects of similar scope in the last five (5) years, including Owner's name and phone number, brief description of work performed by Contractor and relevant sub-contractors.
- B. On a separate sheet, provide listing of all anticipated sub-contractor work to be performed on the project, including relevant company info, similar project experience (**per above requirements**), and references.

(Submit with Bid)

Village of Glencoe

2026 Glencoe Golf Club Driving Range Protective Netting

Addendum 1

The attached geotechnical report was completed in 2023 by Construction & Geotechnical Material Testing, Inc. for the design and construction of the new Glencoe Golf Club Clubhouse.

Bidders should coordinate with their licensed engineer to determine if the information provided in the report is adequate for the design and calculations for the driving range netting pole and foundations. The Village does not have any additional soil information available. Any further soil investigations warranted should be included in the price of your proposal.

Written acknowledgment of this addendum will be required to be submitted with the sealed bid/proposal.

Signed: _____



Contractor: MIDWEST NETTING SOLUTIONS, LLC.

Date: _____

5-21-2026

Submitted: Stella Nanos
General Manager
Village of Glencoe
May 19, 2026



Baseball Netting References

Watkins Memorial High School

1954 Warrior Way SW, Etna, OH 43062
Two Softball Double Tunnel Batting Cages
Two Baseball Double Tunnel Batting Cages
Dan Trubsiky – 614-557-0054
Jacob Perkins – 740-927-3417

Seneca High School Baseball Field

307 E Scott St, Seneca IL 61360
212' x 50'H Baseball Backstop and Integrated
Padded Wall
Dan Secken – 815-252-5587

Iowa Falls Alden High School

1903 North Taylor Ave, Iowa Falls IA 50126
New Softball & Baseball Backstops
Pat Norem – 641-648-6440

Okarche Public School

632 W Oklahoma Ave, Okarche, Oklahoma
New Outfield Netting System
300' x 60'H Netting System
Josh Sumrall – 405-314-5674

Schussler Park

14609 Poplar Road Orland Park IL 60462
(2) 500'L x 30'H Barrier Netting Systems
V3 Group – Dianna Johnson – 630-330-4244

Winchester High School

200 W Cross St, Winchester, IL 62694
New Baseball & Softball Backstop 30'H
Grant DeWitt – 217-617-3635

Golf Netting References

Wooddale 390 Experience (Topgolf)

10151 N Prospect Ave Ste B, Wood Dale IL
150' x 100'H Golf System & Various Work
John Marquardt – 630-595-9333

Ivanhoe Country Club

28846 N Thorngate Dr, Mundelein IL 60060
900' x 50'H Steel Pole Netting System
Ty Morris – Pulte Development – 630-361-0215

Red Tail Golf Club Ohio

4400 Nagel Road, Avon Ojio
400' x 70'H Golf Barrier System
John Khouri – 440-892-6800

Links & Tee Golf Club

900 W Lake St Addison Illinois
550' x 70'H New Golf Barrier
Todd Wilson – 630-290-1111

Ogden Utah Amazon Golf Netting

1690 W 400 N Ogden, UT 84404
38- Wood Pole Golf Netting system 1,800' x 50'
James P – 678-857-7085

Greenbriar Country Club

2179 Bahama Rd, Lexington KY 40509
500' x 50'H New Driving Range System
Kelly Williams – 859-299-5002

Skokie Sports Park Driving Range

3459 Oakton St, Skokie Illinois 60076
700' x 75'H & 70' x 50'H Net Replacement
Corrie Guynn – 773-263-0888

CURRENT Golf Projects:

Gray Eagle Golf Course 12500 Brooks School Road, Fishers, IN 46037 To Be complete by July 2026

Range Twenty FORE 650 County Road U Wrightstown, WI 54180 To be complete by August 2026

Company Profile

**Midwest Netting Solutions, 2009 Johns Drive, Glenview, IL 60025
847-729-6387 Fax# 847-729-6388 FEIN# 46-5683348 May 2014
Mark Lato Sr. Sole proprietor President**

Delivers Turnkey Netting System Design, Engineering and Installations. We serve the nation with a full range of products and installations.

MNS offers a variety of golf safety netting systems for commercial and residential protection. MNS specializes in fairway protection to prevent off-course golf balls from potentially injuring a bystander. MNS also designs perimeter systems for driving ranges to contain golf balls for easy retrieval, saving you time and money!

Dubuque Golf & Country Club 1800 Randall Pl, Dubuque, IA 52003 Completed May 2026 (1) 100' x 50' H Golf barrier Ryan Butler

Hillcrest Golf Center/Washington Golf 1829 Washington Rd, Washington, IL 61571 Complete May 2026 (14) 50'L x 35' Golf netting panel replacement Rob Riffle

Darby Creek Golf Course 19300 Orchard Road, Marysville, OH 43040 Complete March 2026 (1) 500'L x 40' H Protective Golf Barrier System Troy Wilson

Madisonville Country Club 105 Country Club lane, Madisonville, KY Completes April 2026 350' x 50' Golf Barrier Netting System David Weir

Rowling Greens Golf Course 126 750E St., Mt Sterling, IL 62353 Completed October 2025 800'L x 40'H 17-Pole Wood Pole Golf Barrier Netting System

Bid Proposal for Glencoe

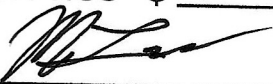
Section 2: Netting Barrier System Scope of Work as described in RFP 26-011

Section 2: Netting Barrier System Scope of Work Design, source, and install new protective netting barrier system along the driving range. Provide all labor, materials, and equipment necessary to install a new protective netting system on the driving range:

- New system should be 900.52' long x 25' high that transitions to 40' (EXHIBIT 1)
- Bids shall include all costs to furnish and install a golf barrier netting system meeting or exceeding the minimum specifications rated to withstand local weather conditions. • Poles should be constructed of wood.
- Netting shall be rated to contain errant golf balls hit from a golf driving range.
- Netting shall be black in color and erected with high tension to prevent bird entanglement.
- Netting should be UV treated and designed to withstand local winter conditions.
- Barrier net shall be installed 25'-40" above grade with a maximum of 50' on center with strong considerations for aesthetics.
- Engineering plans with ILPE seal to manage structural loads will be required. Key factors include wind loading, soil conditions for poles and site topography.
- Spoils to remain on site in a designated location.

All drawings, plans, and specifications referenced or included in, provided with, or attached to this RFP as Exhibits are for general reference and review purposes only. The Village of Glencoe disclaims any representations or warranties that such drawings, plans, and specifications, or any of them, are correct, exact, or fully accurate depictions of the Project or Project area, or otherwise. It is the responsibility of an Offeror to verify all dimensions, measurements, and site conditions of the Project area as part of the preparation and submission of its Proposal.

Proposal Price \$ 120,538.86

Signed  Date 5-21-2026

Mark lato CEO

Info@MidwestNettingSolutions.com



To: Glencoe Golf Club – RFP 26-011
From: Seamus Heneghan
Date: May 22nd, 2026

Good Afternoon,

Below is the budgetary pricing for the supply and installation of (1) 900'L x 25'-40'H Golf Barrier Netting System.
This quote is valid for 30 days.

SPECS

- **Barrier Poles:** (14) 35' Long Class III weather treated heavy duty wood utility poles will be secured in the ground 10' deep utilizing 24" boring and dirt backfill to achieve (14) 25' AGL heights. (6) 50' Long Class III weather treated heavy duty wood utility poles will be secured in the ground 10' deep utilizing 24" boring and dirt backfill to achieve (6) 40' AGL heights. Ground anchors to be on end poles only.
- **Hardware:** (3/8") 1 x 7 Galvanized guy strand cable will be secured to the top of each pole utilizing galvanized oval eyebolts and strandvises. 1 x 7 Galvanized guy strand cable will be used vertically on each pole to secure the netting. Ground Anchors to be on end poles only.
- **Golf Netting:** - 1" Mesh, Polyester, black, weather/UV treated, rope bordered, square golf netting will be secured to the cables utilizing spring loaded snaps.
- **Machinery and Labor:** Machinery and labor required to reach required heights per section as shown on the preliminary bid documents.
- **Engineering:** Included in your costs.
- **Surveyor:** Included in your costs to get accurate elevations for the system.

PROJECT COST: \$120,538.86

TERMS & CONDITIONS

1. Scope & Validity

This proposal is valid for thirty (30) days from date issued. Work includes only what is specifically described in the proposal. Any changes in scope, quantities, or site conditions require a written change order.

2. Exclusions

Structural engineering is excluded unless specifically stated. If required, add \$7,500 for stamped and sealed engineered drawings with PE seal.

Bid, performance, and payment bonds are excluded unless noted in writing.

Sales tax is not included and will be added where applicable.

Prevailing wage labor is excluded unless specifically stated.

3. Permits & Site Information

Customer is responsible for obtaining all required permits, approvals, inspections, licenses, and for providing accurate site layout, pole placement, boundaries, and grade elevations.

If survey or grade information is not provided, Midwest Netting Solutions, LLC ("MNS") will assume uniform site grade.



Customer must identify and mark all private underground utilities prior to work. MNS is not responsible for locating private utilities and shall not be liable for damage to unidentified or improperly marked utilities.

4. Subsurface Conditions

Pricing assumes normal earth drilling conditions. Rock, groundwater, unstable soil, debris, or other unforeseen subsurface conditions requiring additional labor, equipment, materials, deeper foundations, or specialty drilling methods will require a written change order.

5. Access & Site Conditions

Customer shall provide safe, clear, and unobstructed access for required equipment and material delivery.

If the surface is not suitable for the specified machinery, MNS reserves the right to issue a change order, with all associated cost being the responsibility of the customer.

Ground protection (plywood, mats, etc.) is not included unless stated in writing.

MNS is not responsible for damage to turf, irrigation, landscaping, pavement, or surfaces resulting from normal construction operations.

Excavated spoils will be dispersed onsite unless otherwise specified.

6. Payment Terms

40% down, 20% upon pole delivery, 20% due upon pole installation, and the remaining balance due upon project completion.

7. Late Payments

Invoices unpaid after thirty (30) days accrue interest at three percent (3%) per month. Customer agrees to pay collection costs and reasonable attorney fees. MNS reserves the right to suspend work for non-payment.

8. Cancellation

If Customer cancels after execution, Customer shall pay twenty percent (20%) of the contract value plus all costs incurred for materials, engineering, fabrication, freight, and related expenses. Custom or special-order materials are non-returnable and non-refundable. Deposits will be applied toward amounts owed.

9. Warranty

MNS provides a one (1) year workmanship warranty from substantial completion. Warranty covers installation workmanship only and excludes damage from misuse, vandalism, improper maintenance, weather events, acts of God, hardware failure (including RS3 snap hooks), or failure of existing structures not installed by MNS.

10. Existing Structures

When working on systems installed by others, MNS assumes no responsibility for structural integrity or design adequacy. Customer represents that existing systems are safe and suitable for the intended work.

11. Delays & Limitation of Liability

MNS is not liable for delays caused by weather, labor disputes, material shortages, governmental actions, or other events beyond its control.

MNS's total liability for any claim shall not exceed the total contract price. MNS shall not be liable for consequential, incidental, indirect, special, or punitive damages.

Thank you,
Seamus Heneghan
Midwest Netting Solutions, LLC

X

PROPOSAL FOR NETTING BARRIER SYSTEM
GLENCOE GOLF CLUB

Sub-Contractor: Linear Construction

Dundee Ohio

7705 TWP Rd 671

Dundee, OH

Greenhaven Golf Course

2800 Greenhaven Road

Anoka, MN 55303

Caravon Golf Club

Red Tail

4400 Nagel Road

Avon, OH 44011

PROPOSAL FOR NETTING BARRIER SYSTEM
GLENCOE GOLF CLUB

Sub-Contractor: Netting Contractors LLC

Madisonville, Ky (Billie Burton)

2000 College Dr

Madisonville, KY 42431

Spring Country Club (Marion Dagdug 832-444-5666)

25110 Gossling Road

Spring, TX 77389

Twin Oaks Golf Center (Brandon, Kone Service)

1326 E. 1900 Road

Eudora, KS 66025

PROPOSAL FOR NETTING BARRIER SYSTEM

GLENCOE GOLF CLUB

Sub-Contractor: McScot Golf Inc

Darby Creek (Troy Wilson)

19300 Orchard Road

Marysville, OH 43040

Peoria Park District

1125 W. Lake Ave

Peoria, IL

Exmoor Country Club (Adam)

700 Vine Street

Highland Park, IL 60035